



**AUBUCHON  
HOMES**

# GOLD STANDARD

SUMMER 2019

## CONTEMPORARY CUSTOM DREAM HOME



This awe inspiring Fort Myers home features the ultimate entertainment space. Indoor and outdoor living areas all at the same level create a seamless transition. See more at [www.AUBUCHONHOMES.com](http://www.AUBUCHONHOMES.com)



This custom home boasts 6,294 square feet of living space and just over 9,000 total square feet.



A fusion of modern design and technology, this glass wine cellar divides the dining room from the kitchen.

# CARLETON MODEL CLOSE TO COMPLETION

After hundreds of hours of hard work from our construction team, Aubuchon Homes newest furnished model home is nearly complete.

Carleton is a West-Indies inspired custom design featuring clean lines, louvers, exposed beams, and shutters. The floorplan has more than 3,600 square feet of living space including 4 bedrooms and 4.5 baths. The home is located in a quaint neighborhood of single-family homes just off of McGregor Boulevard in Fort Myers.

While the style of the home is a nod to a simpler time, the Carleton showcases the latest in design and technology.

The home's front elevation features a series of french doors spanning the front porch. The open-concept great room with its soaring ceilings flows effortlessly to the dining room and kitchen. The great room entertainment wall includes a gas linear fireplace.

Custom cabinetry, a Subzero/Wolf appliance package that includes a steam oven and the latest Dekton countertops make the kitchen a chef's dream. A caterer's kitchen sits just off the kitchen - a must for anyone who enjoys entertaining.

The master suite includes a morning bar tucked into a small alcove, a 16' x 10' walk-in closet with custom shelving, his-and-hers bathroom vanities, a free-standing tub and a generously sized walk-in shower.

French doors open the back of the home to the outdoor living space featuring a travertine deck, pool, spa, and expansive covered lanai. The outdoor kitchen includes a top-of-the-line 42" gas grill, under counter refrigerator and ice-maker, all surrounded by weather resistant cabinetry. The outdoor living space also includes a gas fireplace.

Evaluations by Aubuchon will provide the interior design for the model. The Carleton is taking shape in a desirable McGregor neighborhood located about one-half mile north of Colonial Blvd. in Fort Myers.

The Carleton is on schedule for completion this fall. The home is for sale with a leaseback. For more information call 239.549.6358.



5420 SW 6th Ave. | Cape Coral  
\$1,350,000  
Open Daily Mon.-Fri. 10am-5pm & Sun. 12-5pm

## MANDOLIN SPEC HOME AVAILABLE

Just completed and ready to move-in, this new Mandolin floorplan is now available. The home is situated on the 8 lakes in Cape Coral and offers spectacular sunset views. This is an award-winning floorplan, beautifully designed with over 2,500 square feet of elegant living area. Enjoy the unobstructed expansive lake views from your personal spa with a cascading waterfall that flows into a heated salt water infinity pool! Lake system is Gulf Access and just 15 minutes to open water!

# IN THEIR OWN WORDS

## AN AUBUCHON HOMES CUSTOMER DESCRIBES THE BUILDING EXPERIENCE

The simplest way to build a home is to purchase an existing set of plans or choose a model the builder has built before and then modify it through change orders.

But, if you are building a custom home, it's an entirely different process. It requires the active participation of everyone involved in the project: your builder, the architect, interior design and subcontractors with a communication strategy to keep everyone up to date.

When we decided to build our home (our first custom home) we researched builders in the Cape that were known for custom homes and had the best reviews. We narrowed it down. Aubuchon wasn't our first choice but they turned out to be our best choice.

We started with another builder and they paired us with a highly rated architect. In our first meeting we were delighted with a basic concept, signed a contract and paid a (significant) installment toward the cost of the design.

Almost immediately, scheduling became a problem. Our builder, who had several homes under construction and our architect who had his own design projects in process had tight schedules and getting them into a joint meeting was nearly impossible. We tried meeting with each, separately but too often a recommendation from one conflicted with the other and communication became a real problem. We were not even on the same page. We grew frustrated and after several weeks walked away from our deposit.

Still committed to a custom home we set up an introductory meeting with Aubuchon. From the minute we entered the meeting we were impressed with the depth of the organization. Aubuchon offers in-house Architectural Design, Interior Design and Selections.

In our first meeting, we discussed general design parameters and the Aubuchon Team explained their unique design/build process. They provided us with a printed copy, in a step by step format. We were impressed! We agreed to meet their architect on our building site so he could begin to develop a concept drawing.

In our second meeting, the architect had sketched out a design that very closely matched what we had in mind and we discussed our budget and time frame. By the third meeting we were all in agreement and they assigned a Project Manager to facilitate scheduling, update cost estimates and manage communications. We met the Construction Supervisor that would be assigned to our job. All very professional! We signed a contract and never looked back.

In all, we met with the Aubuchon Team (and I mean Team) dozens of times. They brought Interior Design into the project at the very beginning. It amazed us how big of an impact interior design has on all the phases of the project.

We met every subcontractor at Aubuchon's office along with our Project Manager (including our pool contractor, electrical contractor, roofing, interior stair, flooring, windows and low voltage, among others). We met numerous times with in-house Selections to pick out fixtures, flooring pavers etc. When the Selection process took us outside Aubuchon's facility (for lighting and appliance selections, as an example) our Project Manager accompanied us.

After every meeting the Project Manager updated our budget and work schedule and provided a written copy for our files.

The construction phase was another pleasant surprise. Aubuchon often has several homes under construction at the same time.

*Continued on Page 4*

## IN THEIR OWN WORDS CON'T...

But to our knowledge the Construction Manager they assign has no more than two at any time and never at the same phase. Our Construction Manager was on sight every day and always available to meet with us at the job site (at our convenience). Any issues that arose were addressed immediately and communications between all the involved parties was complete.

Aubuchon's subcontractors are tried and true professionals. Most have been in the business and working with Aubuchon for years. Aubuchon chooses the sub based on their own experience. Low bid is not a defining part of the process.

Did issues arise during and after construction? Of course! This is a custom

(one of a kind) home, after all. But anytime an issue arose, Aubuchon's response was "we'll take care of it, we want you to be happy." And they did.

Our home came in within our budget and on time. We are delighted and proud of the outcome. It even won the 2018 Lee Building Industry Pinnacle Award for Best Product Design!

Aubuchon is a professional builder, but it's the Aubuchon Team concept that sets them apart. They are the only builder we would recommend for a custom home.

Sincerely,

**Tim Kraus**

---

## BUILDING TREND: UNIVERSAL DESIGN

Universal Design is a trend that's becoming popular in new construction. We sat down with Mallory Huether, interior designer at Evaluations by Aubuchon for her take on this hot topic.

### **Q: What is Universal Design?**

**M:** Universal Design is GOOD design. We often have clients requesting ADA accessibility throughout their home as many intend on living in a home long term. However, ADA accessibility is only a piece of the concept of Universal Design. Universal Design is intended to enable people of all ages and physical abilities to feel a sense of independence in their own home. This may include people with no disabilities, people with special needs, elderly people, children and those that are disabled. Often times, people feel that Universal Design means their home might look very commercial or institutional, however, there are a growing number of products that appeal to a larger generation aesthetically and functionally.

### **Q: What are some examples of Universal Design?**

**M:** Curbless showers are appropriate for all ages, including those in wheelchairs. They are also a current trend in design because they achieve a seamless continuous look. Adjustable lighting and plumbing fixtures, organizational products and non-slip flooring are beneficial for all users as well. Other examples of incorporating Universal Design is through the use of lever style door handles versus knobs because they require less physical effort to operate. Another consideration is putting more space in kitchens and bathrooms to make them more accessible and comfortable. Assistive technology and home automation are also elements of Universal Design, however, they should be simple and intuitive.

For more information on how to incorporate Universal Design into your home contact the interior design team at Evaluations by Aubuchon at 239.549.6881.

# CONGRATULATIONS MILOFF AUBUCHON REALTY



Congratulations to our partners at Miloff Aubuchon Realty Group celebrating 20 years! Two decades ago, Jeff Miloff and Gary Aubuchon teamed up to open Miloff Aubuchon Realty Group. They've developed a reputation as one of the most respected brokerages in the area. They consistently rank as the #1 Independent Real Estate firm in Cape Coral. They also rank in the top five in Lee County. Miloff Aubuchon Realty Group is part of the Aubuchon Team of Companies, which includes Aubuchon Homes, Evaluations by Aubuchon an interior design firm, and Omni One Title.

# AUBUCHON TEAM OF COMPANIES OUT & ABOUT IN THE COMMUNITY



Above: New Homes Sales Consultant, Yvonne Torsok, and her husband Jim were among about a dozen volunteers representing Aubuchon Homes at the 10th Annual BBQ, Bands & Brew. This year's event held at Centennial Park raised a record \$90,000 for Lee BIA Builder's Care, the non-profit charitable arm of the Lee Building Industry Association.

Below & Right: Nearly 130 members of the Aubuchon Team of Companies and their families enjoyed a picnic at Pink Shell Resort on Fort Myers Beach. A well deserved day of fun, sun and food to recognize the entire team for all of their hard work and dedication. This year's event was sponsored by our partners at MortgageOne.

